

Why Mambu?

Mambu's cloud banking platform enables you to build virtually any type of financial offering, faster and more flexibly than ever before. So you can meet customer demands now.

01 Who we're for

- Big banks who want digital core transformation and more
- Smaller banks and fintechs that are trying to challenge the status quo and are digital-native
- Spin-offs from existing banks to win new customers
- Consultants and SIs who are helping the big banks out
- Lending of all types (retailers, telcos, vehicle lease/financing).

02 What they need

- To win on customer experience, provide new products – to keep existing customers and find new
- Fast time to revenue
- New ways to innovate and adapt boldly and continuously
- Be more flexible for future trends, regulation and other issues.

03 How we deliver it

- Because it's a true SaaS engine, our clients get compliant solutions quickly, without expensive customizations
- Instead just integrate with our API ecosystem and you're born agile
- We were in the cloud before it was cool. 10+ years of cloud expertise
- Our composable approach puts you in control.

04 Why we are unlike the competition

- We're a better option than the traditional core banking vendors because our model isn't built on professional services engagements that penalize you for making changes
- And we're a better option than building your own, because you'll get to market faster, more cost-effectively and with long-lasting flexibility. Get the fundamentals right from the get-go.

05 What's unique to us

- Mambu is the world's only truly SaaS cloud-native banking platform
- Our APIs are all publicly available – completely transparent
- No proprietary or vendor lock-in, we want you to succeed
- Our platform scales with your business, grow and add-on as needed.

THE BUSINESS CASE FOR MAMBU

Customer first



Everyone – whether personal or business – is looking for better ways to manage their money. You must meet their needs in order to keep existing customers and find new ones.

Cost savings



We've had customers experience up to a 90% cost savings when choosing Mambu instead of a traditional core banking provider.

Core...and more



Mambu's platform supports a variety of use cases, from the creation of a next-gen digital core for a large bank, to the tech foundation for a lean fintech.

Control



You're in charge. You can choose exactly what you need from our banking and lending engine, then add connected services on top via our completely transparent APIs. Simple.

Time to revenue



Move fast with Mambu. Our projects – even the biggest ones – take months, not years. Meaning you aren't missing out to competitors.

